# JESSICA MATSUMORI

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#### CERTIFICATIONS

CITI Social & Behavioral Research Excel Outlook Powerpoint TEFL Word

#### OTHER SKILLS

Adobe Creative Suite AP style Asana Drupal Glowforge Google Ads **Google Analytics** Hootsuite MoPro **MRI-Simmons** Prizm Premier Customer Segments Qualtrics Search Engine Optimization (SEO) Send-In-Blue Email Marketing Squarespace Teams Weebly Wix WordPress

#### LANGUAGES

English, Portuguese, Spanish & some Japanese

INTERESTS Food, games, & travel

## Experience

### MARKETING SPECIALIST; PROJECT MANAGER

University of North Texas - Dining Services – DS Creative Mar. 2021 – Present

Managed a project portfolio, including **2 award-winning projects** per the <u>National Association of College and University Food Services</u>. Branding, events, openings, packaging, print, radio, storefronts, video, websites, etc.

Created a campaign strategy & content that aligned with brand voice for recruitment and awareness efforts. Media included print materials, webpages, social media, and Google Ads, including **efforts that averaged a 6.5% CTR**.

**Helped increase sales by 12%** during 2022 by targeting Gen Z students & Gen X parents through content strategy and creation for print, digital, sales, social, etc.

#### UNT Star Performer Award - 2022

## CLIENT SERVICE REPRESENTATIVE

University of North Texas - Dining Services – DS Creative Feb. 2019 – Mar. 2021

**Improved consistency and production time of deliverables by over 30%** through research, proposals, new processes and equipment recommendations.

Managed requests and relationships with clients and stakeholders.

### ACCOUNT PLANNER

SWOOP Agency, student-led ad agency Jan. 2020 - Dec. 2020

#### Best Problem Solver 2020: Initiative for new business acquisition

Research and creative briefs for B2B events with medical professionals and logos for a disability clinic.

## Education

University of North Texas | May 2021

#### **BA IN JOURNALISM, CONC. ADVERTISING**

Minors in history and Spanish Summa Cum Laude, Honors College, Terry Scholar, Ad Team - VP-Strategy